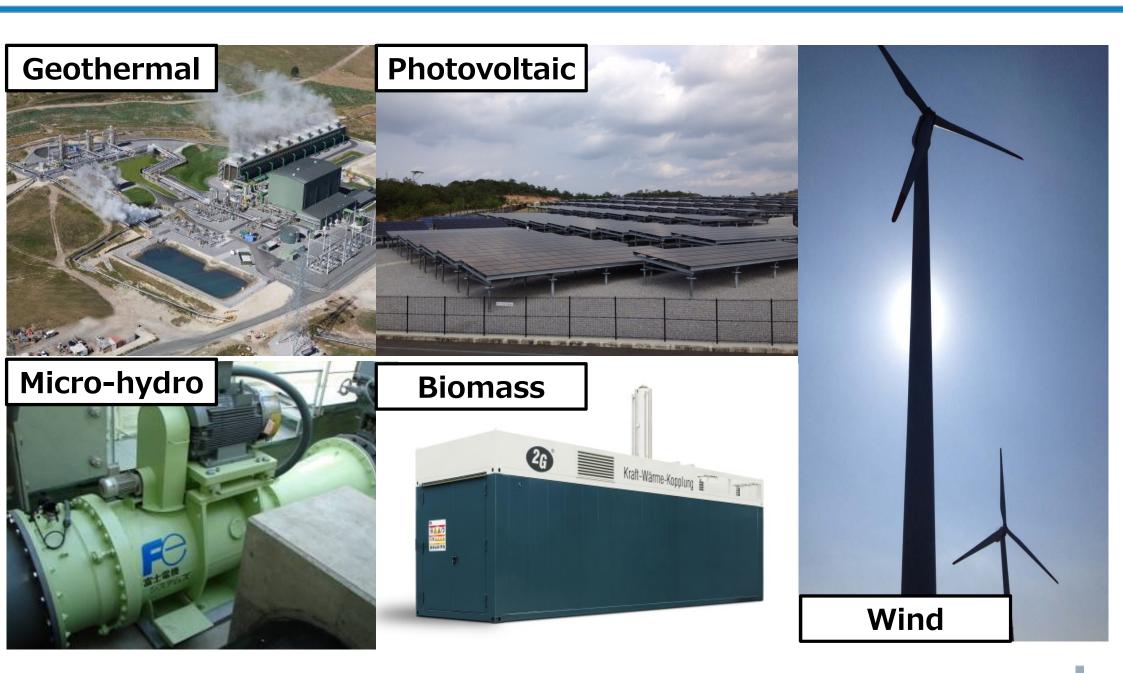


Fuji Electric Renewable Energy Solution

September 15, 2015 Fuji Electric Co., Ltd.

Power generation by renewable energy



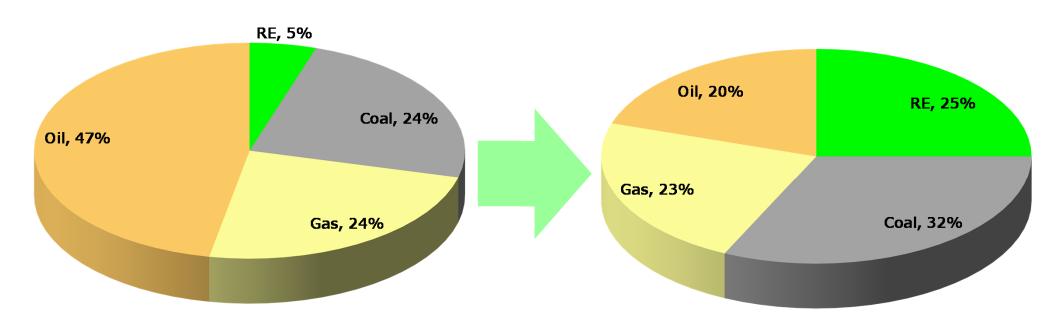


Energy condition in Indonesia



2011 Total Energy Mix

Vision 25/25



[Source:2012 Energy efficiency & renewable energy in Indonesia]

Share of renewable energy to be lifted up to 25% in 2025

Energy potential in Indonesia



2011	Potential	Installed capacity	Ratio
Geothermal	29,038 MW	1,226 MW	4%
Photovoltaic	4.8kWh/sq-m/day	22 MW	
Wind	3 ~ 6m/s	2 MW	
Small / Micro hydro	770 MW	230 MW	30%
Biomass	50,000 MW	1,618 MW	3%

[Source:2012 Energy efficiency & renewable energy in Indonesia]

Renewable energy in Indonesia

Huge potential and large room for further development

Geothermal



- **Advantage** Very little CO2 emission
 - Suitable power source of base-load power with the around the clock 24/7 operation unlike solar and wind power.
 - Technically and commercially proven method having long history. The first geothermal power generation was built in 1904.

- **Disadvantage** Limitation of the development area. (Volcanic area, along with the Ring-of-Fire)
 - Huge drilling cost at the initial phase of the project development.
 - Requirement of the countermeasure for hydrogen salfide (H2S), silica scaling.

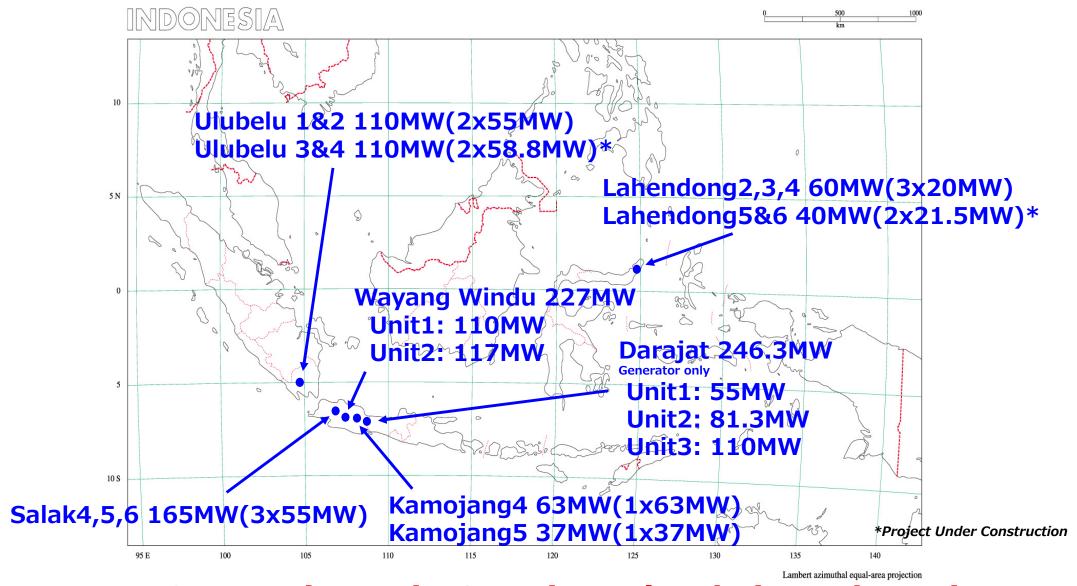
- Our strength Established system integration technology backed up with rich EPC experiences for more than a half century.
 - Total and one-stop solution provider in geothermal power generation industry
 - Various supply experience of our geothermal application all over the world

- **Current aspect** World's 2nd richest geo-thermal resource with the potential of 29,000MW.
 - in Indonesia · Additional geothermal power plans with the capacity 2,400MW will be developed the next 5 years.

- Our solution Provide the highest performance system of the geothermal power plant.
 - Maximizing the geothermal energy utilization with our flash, binary and hybrid sytem technology.
 - Accurate material selection of the equipment and suitable countermeasure against geothermal atmosphare.

Fuji Electric geothermal in Indonesia

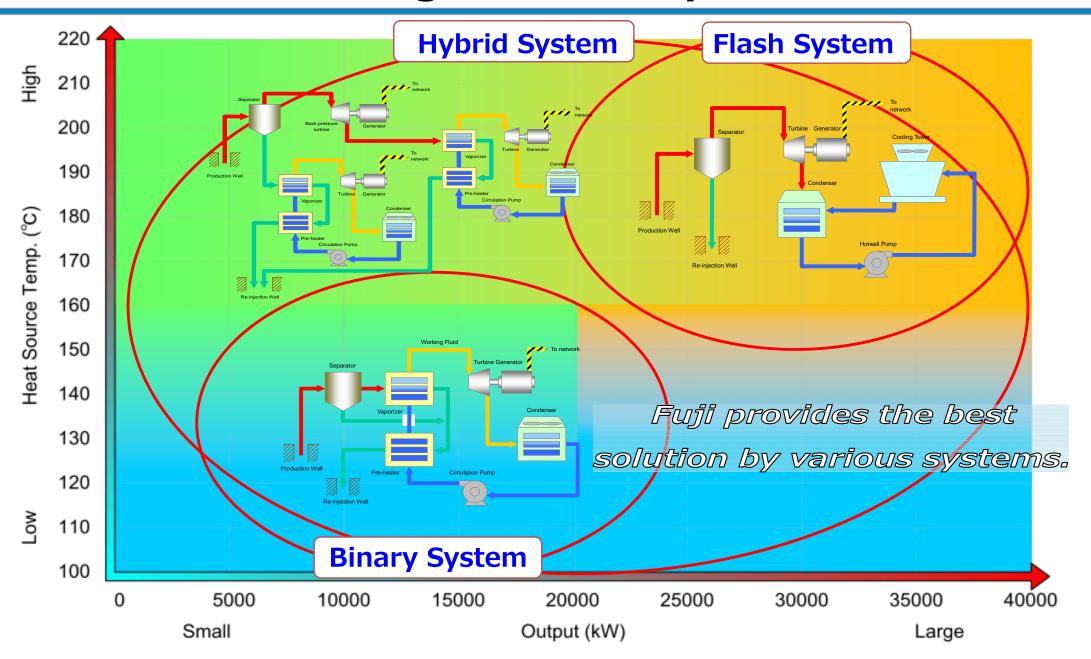




EPC Experience in 3 Major Islands in Indonesia

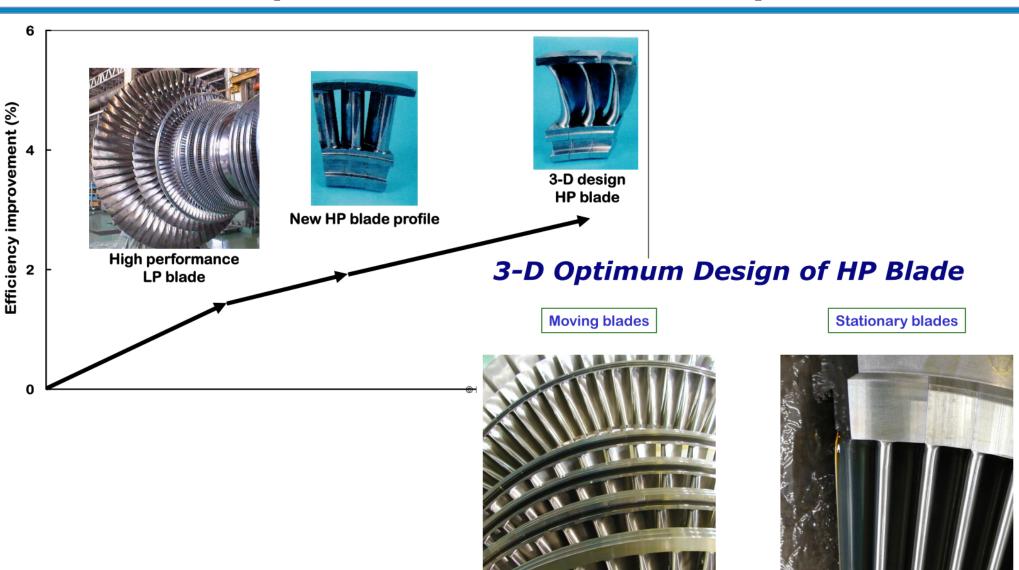
Wider variation of generation system





Persistent improvement of efficiency





Countermeasure against geothermal steam



Issues by geothermal steam

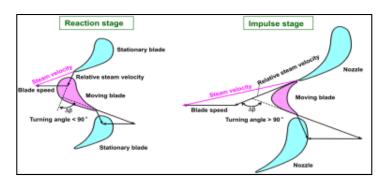
- ☐ Impurities (Silica etc.)Solid particle erosionChoking of blade path
- □ Non condensable gases (H2S, CO2, etc.)

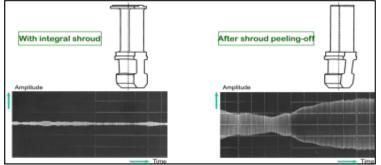
Corrosion

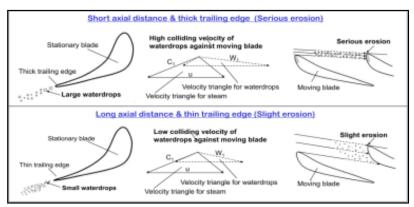
SCC (Stress corrosion cracking)

□ Wet steamErosion

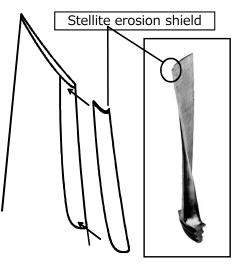
Fuji Electric's countermeasures











Photovoltaic



- Advantage Less limitation of installation area. (Energy source is geven from the sky.)
 - Functionable as distributed power, applicable in the remote area not equipped with the robust transmission lines.
 - Less moving part effectuate less maintenance time and effort.

- **Disadvantage** Unstable output as easily affected by the weather change.
 - Requirement of the power output compensation at the small sized grid as its unstable output character.

- Our strength · Accomplished state-of-the-art ESS technology with Fuji Electric PCS and charge/discharge control sysytem.
 - A number of EPC record of PV generating system with the specific ESS for the remote islands over the world.

- **Current aspect** Rich solar power resource by the geographic advantage striding equatorial line.
 - in Indonesia Huge demand of independent distributed power generation system at plenty of remote islands around 13, 000.

Our solution • Micro-grid system and output power stabilization system for the remote island.

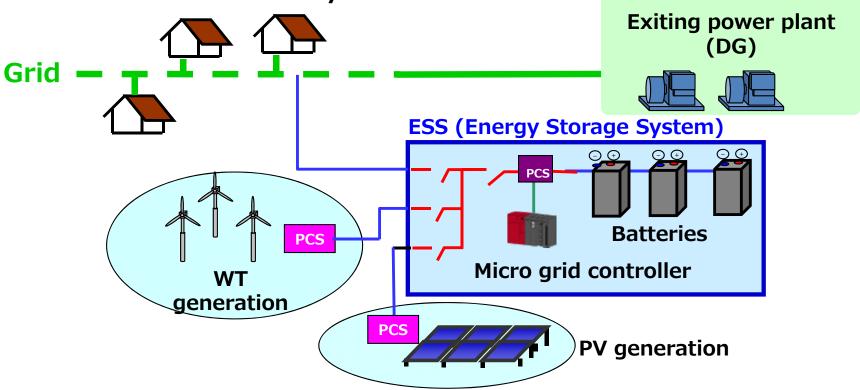
Outline of the micro-grid system



Independent grid consist of the multiple distributed power supply, such as solar power and wind turbine as well as conventional diesel generator, plus storage battery and micro-grid controller.

1 Micro-grid controller will direct electric power supply in respond to the movement of

power demand simultaneously.



Benefit:

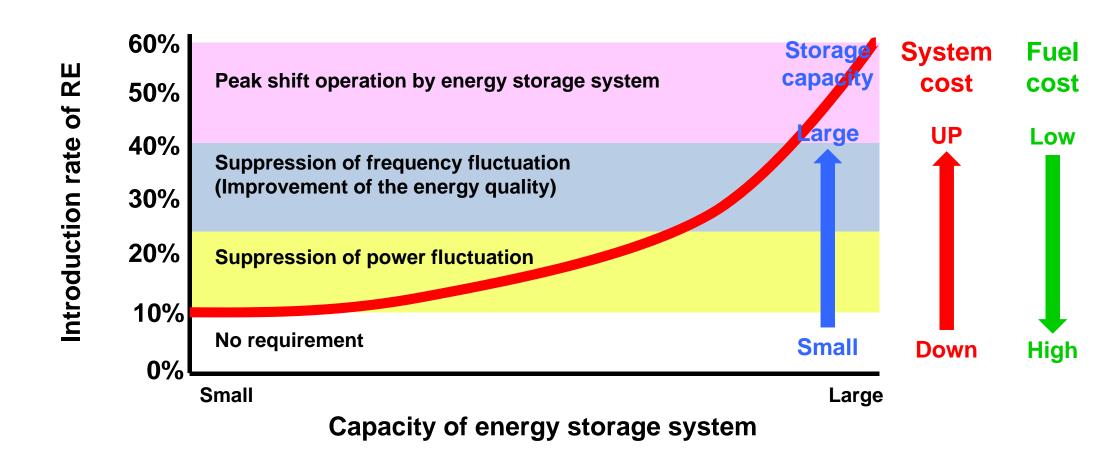
Reduction of fuel cost including transportation cost of fuel

■ Independent energy security

□ CO₂ reduction through installing of renewable energy generations

Optimal introduction of RE and ESS





Requirement of the optimal balance between introduction rate of RE and installment capacity of ESS

Job reference of micro-grid system



- Demonstration projects in Kyushu region (2013)
- Demonstration projects in Okinawa (2014)



■ JICA grant aid project in the Kingdom of Tonga (2015)



Impact of the Tonga micro-grid project



Rated generating capacity

1.0 MWp

Annual generating volume

1,308 MWh/year

Diesel fuel saving

327 kL/year

Carbon dioxide reduction

886 t-CO₂/year

[Source:2013 JICA, Yachiyo Engineering Co., Ltd. West Japan Engineering Consultants, Inc. "Preparatory survey report on the project for introduction of a micro-grid system with renewable energy for the Tonga Energy Roadmap in the Kingdom of Tonga"]

Wind power



- **Advantage** Wind power energy can be transformed to electricity at higher efficiency.
 - 24 hours operation even in the night unlike PV power generation.
 - Wider installation possibilities at both on-shore and off-shore.

- **Disadvantage** Frequent maintenance requirement on the moving parts.
 - Adverse effect of noise generated by wind turbine roatation.
 - Requirement of the power output compensation at the small sized grid as its unstable output character.

- Our strength · Accomplished state-of-the-art ESS technology with Fuji Electric PCS and charge/discharge control sysytem.
 - A number of EPC record of WT generating system with the specific ESS for the remote islands over the world.

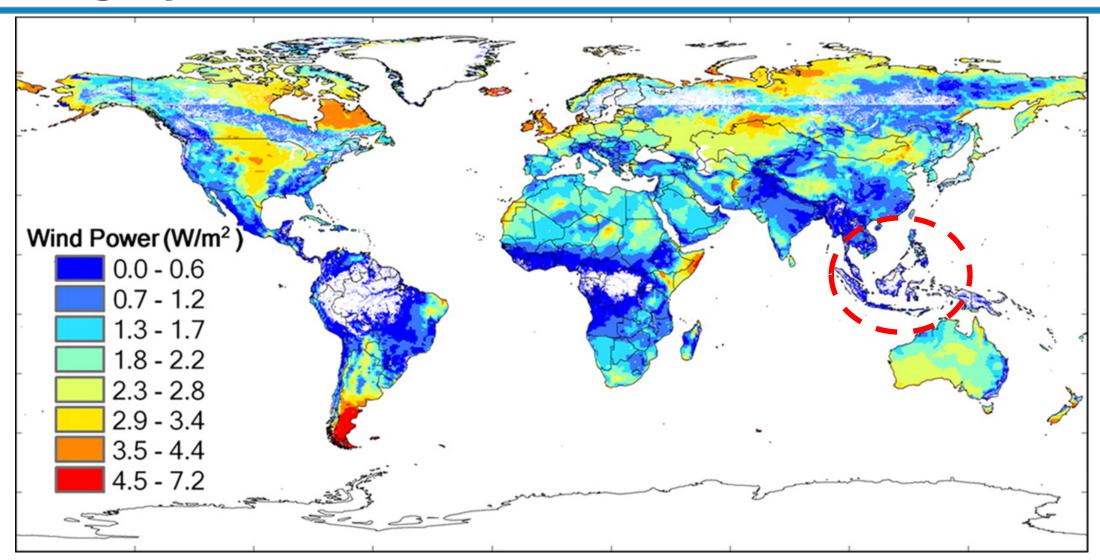
in Indonesia

Current aspect • Ordinary wind condition at 3 - 6m/s. Need high efficient system to meet with the minimum ideal wind speed 7m/s.

Our solution • Combination of hybrid generating system and hybrid ESS. Hybrid generation by WT + PV Hybrid ESS by peak-shifting + power output stabilizer

Geographic features in Indonesia





Strong wind power resource have a tendency to eccentrically-located at North-South region.

Need to maximize the efficiency with hybrid generation system.

Challenge in Galapagos



■ Japanese Grant Aid Project for Galapagos, Ecuador

Project period from October 2014 (on-going)



Double hybrid system in Galapagos

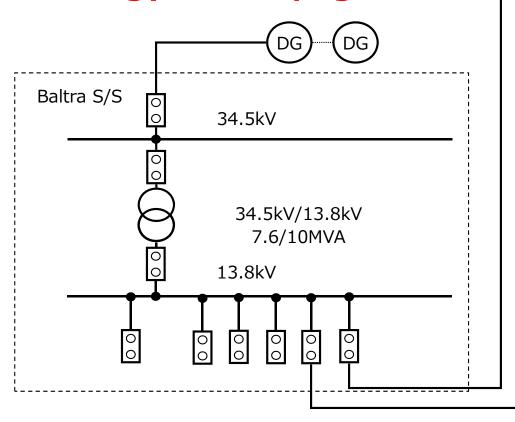


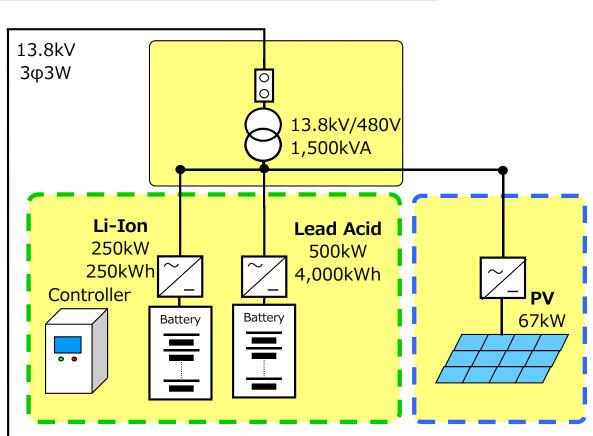
750kV

13.8kV

- 1. Multiple number of renewable energy generators
 - Secure stable clean energy generation
- 2. Peak-shifting & Power stabilizer by hybrid ESS
 - Stem to stern use of clean energy

Maximize the use of clean energy in Galapagos





Other renewable energy



Small / Micro Hydro power generation

- **Advantage** Completely non-polluting source of energy.
 - Lower operational cost compared to fossil fuel-based generation plants.
 - Stable and forseenable power can be achieved. (High equipment utilization)
 - Long life time more than 40 years with suitable maintenance.

- **Disadvantage** Building a dam affects the environment and wildlife and causes a lot of pollution.
 - Relatively high civil cost.
 - Long term installation period from plannning to commercial operation.

Our strength • Established technology from small and micro to large hydraulic plant.

Current aspect • Higher installation ratio with 30% to potential.

Our solution • Small and Micro hydraulic generating system (around 10kW -20MW).

Biomass generation

Advantage • Significant contribution to the environment conservation by the use of waste.

- **Disadvantage** Difficulty in stable procurement of bio-fuel.
 - Higher total system cost inclusive of total fuel management consist of procurement, distribution, management.

Our strength • A few order receiving record in both Japan and world.

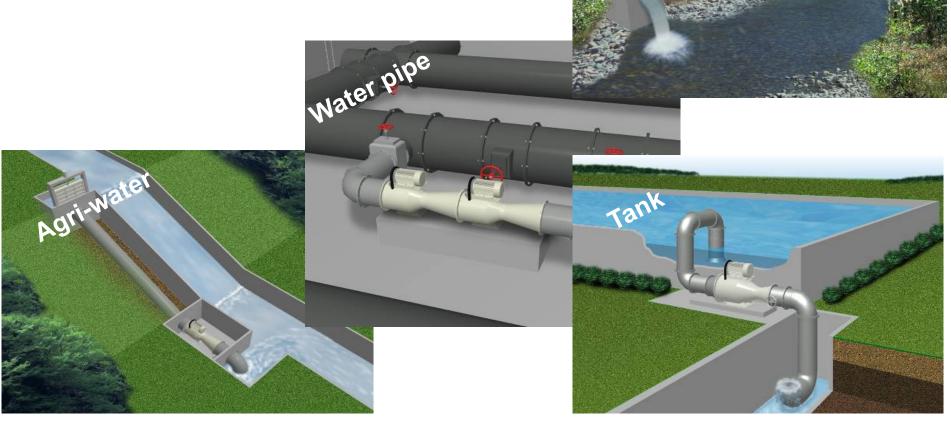
Current aspect • Rich biomass fuel resoruce such as palm oil, natural rubber, coconuts.

Our solution • Gas engine co-generation system using biogas.

Fuji Electric micro tubular turbine



- 1. High performance waterwheel
- 2. Wider application range
- 3. High efficiency timing belt
- 4. Easy maintenance



Fuji Electric Co-generation gas engine



